



SHOWCASE

CUSTOM Winter Oasis

A FAMILY'S PERSONAL AESTHETIC IS WOVEN INTO THE INTERIOR DESIGN OF THEIR NEW HOME, CREATING A SPECIAL SANCTUARY SET WITHIN A POLISHED BACKDROP

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After 20 years of visiting family in Naples, a Pennsylvania couple decided it was time to find a winter escape of their own. They discovered the exclusive neighborhood of Cambridge Park at Orange Blossom, an enclave of 17 estate homes developed and built by London Bay. Within proximity to beaches, upscale shopping, and fine dining, it was the perfect location for a family that includes two daughters.



LUXE FABRICS, TEXTURED FURNITURE, AND GLAMOROUS LIGHT FIXTURES BRING THE HOME TO LIFE, CREATING DEPTH AND SOPHISTICATION WITHOUT OVERWHELMING THE SPACE.

RESIDE



ABOVE: PIECES WITH CHARACTER AND HISTORY ADD A TOUCH OF ELEGANCE TO THE HOME.

LEFT: FLOATING SHELVES INTERSECT A TONAL MOSAIC BACKSPLASH THAT SITS ABOVE THE COFFEE BAR.

Choosing finishes from afar—especially for a more than 5,000-square-foot home—is no easy task. Consequently, owners Tony and Carolyn Iuliano enlisted Jennifer Stevens, senior design director at Romanza Interior Design (a sister company of London Bay), to bring their vision to life.

Stevens listened carefully to the Iulianos' wants and needs, learning about their lifestyle. What resulted is a thoughtfully curated balance of coastal farmhouse charm, subtle glamour, and sleek, modern lines. "The desire was for a clean, airy look," says Stevens. "From our initial conversations ... Carolyn was drawn to pieces with character and history. She wanted a sense of elegance without sacrificing comfort. We worked to blend those two sensibilities."

Each room in the home reflects the clients' personal tastes. In the great room, high ceilings, crowned with distressed wooden beams, make a statement. To balance these strong finishes, Stevens infused the residence with soft touches and luxe fabrics. "We played with textures to elevate the space," she says. "For example, the drapery panels and accent chairs in the great room bring in shades of gray and blue, while crystals in the light-



ing fixtures add a subtle touch of glamour. It's these small details that bring the room to life, creating depth and sophistication without overwhelming the space."

Pearl-gray Shaker-style cabinets with polished nickel hardware set a contemporary tone in the kitchen. Oversize pendant lights above the island accentuate the modern feel. "With a room this open, every design element needed to work together to fill the space with interest," notes Stevens.

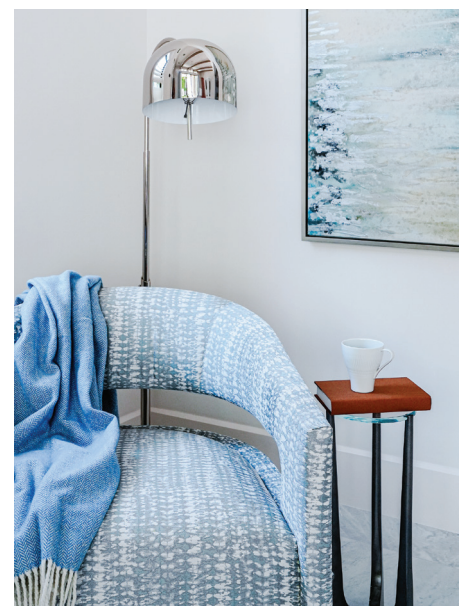
A statement-making mosaic backsplash in an organic design and wooden floating shelves above the coffee bar offer an eye-catching entry point to the home. "With the high ceilings, it was important to take advantage of the vertical space," explains Stevens. "The floating shelves provide storage while also drawing the eye upward."

Dining chairs—clad in performance fabric—surround the expandable dining table. Spectacular views of the home's natural surroundings encourage diners to linger in the formal space. "The buffet table provides the extra storage my client needed for dishes and serving food," Stevens adds.

Tints of Champagne and blue bathe the primary suite with serenity. Nightstands featuring reverse painted glass flank the ornate king-size metal bed.

Outfitted in warm tones of blue and greige, the private office and prayer room is a tranquil space perfect for meditation and reflection. The team used a cork wallpaper with a floral design to anchor the room, while a desk with fluted detailing sits gracefully in the center for work-related tasks.

The two guest bedrooms are—much like



RESIDE



ABOVE: A GUEST ROOM IN SOOTHING SHADES OF BLUE DOES NOT DEPART FROM THE HOME'S OVERALL AESTHETIC.

FAR RIGHT: THE BUILT-IN DROP STATION OFFERS A FUNCTIONAL AND STYLISH STORAGE SOLUTION.



the couple's daughters—similar yet different. One features a striking black metal bed, while pink bedding and artwork lend feminine elements to the space. In contrast, the second room features a light-color metal bed with linens, accessories, and artwork in soothing shades of blue.

For a final touch in the home, Romanza collaborated with well-known California Closets to design a built-in drop station, positioned just off the garage. Custom hooks, drawers, and a cushioned bench create a functional and stylish storage solution. “It’s another way to maintain the clean, streamlined look the client wanted throughout the home,” says Stevens.

The Iuliano family now enjoys a winter retreat perfect for family gatherings and quiet escapes. “The home really feels like a reflection of us,” says Carolyn. ◀◀